



Quote it. Fix it. Invoice it. Sounds simple, but it is easier said than done. Eliminate silos and regain control of your shop floor operations with ProMRO and Microsoft Dynamics AX. The functionality in ProMRO and AX allows MRO organizations to streamline information across quoting, repairing, manufacturing, invoicing and reporting within a single system.

MAINTENANCE, REPAIR & OVERHAUL

ProMRO module for Microsoft Dynamics AX

Clients First develops and implements the ProMRO module for Dynamics AX. This module developed specifically for the Maintenance, Repair, and Overhaul industry; makes your job easier by including project phases that can be pre-defined and then built on the fly with each new job that's quoted. The benefits are numerous including improved efficiency, standardization, cost savings and predictability across multiple departments. Ultimately your MRO business runs leaner and becomes more competitive.

The MRO practice is based out of North Texas. We have implemented our ProMRO solution which is embedded within Dynamics AX internationally in 11 countries and counting. We pride ourselves on our ability to successfully harness and advance basic Dynamics AX functionality, paired with the proper consulting and support elements, to meet your unique business needs. Our experienced team combined with a significant number of years in industry knowledge, enables us to help you leverage the power of an enterprise financial, MRO and supply chain solution that can help your business gain a competitive advantage with one business software solution.

Customer Profile

Company: Sulzer
Expertise: Turbine Maintenance
Deployment: 45 Locations
Countries: 11
Replaced: SAP R3
Solution: Dynamics AX ProMRO

"After our successful Houston implementation of Dynamics AX in 2006, Sulzer has since utilized Clients First for other service facilities [currently at 42 locations]."

-Glenn Doerksen, VP of Operations, Sulzer

Industries Served

- › Aircraft & Aviation
- › Industrial Equipment Repair
- › Turbine Maintenance & Repair
- › Engine Rebuilding & Repair

NEW JERSEY • ALABAMA • FLORIDA • ILLINOIS • MINNESOTA • TENNESSEE • TEXAS

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“Clients First did a great job of setting our expectations of things we could or couldn’t expect and things that would have to be worked out in the implementation process. I found Clients First to be very honorable, they did what they said they would do and when they would do it.”

-Brian Adamik, CEO, RAM Aircraft LP

PUTTING CLIENTS AND THEIR BUSINESS FIRST

Based on years of industry experience and customer feedback, our developers created a MRO module to meet the challenges commonly experienced by industrial job shops. The benefits of this custom module are listed below:

- › **Applicable Operations**
Include selling parts, servicing, repair, manufacturing and remanufacturing
- › **Standardized List** of maintenance activities
- › **Project Confirmation** provides a quick print out of items, repair activities, pricing totals and delivery address
- › **Project Quotation** that is automatically populated with items, services, contact information and allows for dynamic quoting based on margin requirements
- › **Automatic Quote Population**
Based on information in the service profile that can be adjusted manually, on the fly
- › **E-Mail Alerts**
- › **Costing Options** include fixed price or time
- › **Project Work Scope** provides a work ticket detailing items delivery and installation instructions
- › **Automatic Service Work Order** based on accepted quote predefined services & repair by department breakdown
- › **Part Applicability** & part substitution included in solution
- › **Specific Tracking** to include core, serial number & batch tracking
- › **Planning** to include capacity and resource planning
- › **Expense Cost Capturing** for all labor, inventory and expense costs
- › **Outside Processing** includes costs & traceability

Customer Profile

Company: RAM Aircraft
Expertise: MRO, Manufacturer, Engineering & Parts Distributor
Replaced: Spreadsheets
Solution: Dynamics AX with ProMRO
Customer Since: 2000



Why ProMRO?

- › **One software solution for all your business needs.**
 1. MRO
 2. Manufacturing / Engineering
 3. Projects
 4. Distribution
 5. Financials (GL, AP, AR)
- › **Easy, friendly user interface.**
- › **Improves operations visibility.**
- › **Reduces costs.**