



Clients First successfully provides, supports and implements leading Enterprise Resource Planning solutions by putting clients and their business first. By helping organizations leverage the power of an ERP solution, clients are able to gain visibility and insight, optimize their operations and rely on dedicated support. With vertical expertise in Manufacturing, MRO, Distribution and Food & Beverage industries, Clients First has been the trusted advisor for many businesses looking to drive revenue growth and improve productivity with a partner they can rely on.

AX Technical Mentoring

PUTTING CLIENTS AND THEIR BUSINESS FIRST

Dynamics AX is a powerful scalable customizable system built upon a robust infrastructure. It helps to have a partner to help you understand the system before making customizations as without a solid understanding of the complete solution, simple decisions can often lead to disastrous consequences.

The ideal solution would be to partner with a company that is willing to share knowledge, that understands your business and offers practical advice based on solid experience. This approach helps you harness the full power of Dynamics AX and allow you to support your software investment without constantly relying on a partner or Microsoft. You are looking for more than a programmer or software expert; you are looking for a true partner and a business consultant.

If our approach of technical mentoring sounds ideal to you, then we would like to partner with your team to ensure your operational success. In our company, we don't perceive your technical mentoring as a lost source of revenue, we view it as building a strong foundation towards a more satisfied customer and long term relationship. Our goal is to create happy, independent customers that are glad to be a reference, which in turn helps Clients First win new business down the road. This approach is an investment in both of our futures and a win – win for everyone.

Microsoft® Partner

Gold Enterprise Resource Planning

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PUTTING CLIENTS AND THEIR BUSINESS FIRST

Learning from Experienced Professionals

Certifications are important but real life experience is far more essential. You sometimes realize that utilizing the book smart consultant doesn't always result in the most strategic business decisions. In this way our broad business experience and in-depth product knowledge becomes leverage to our mutually shared advantage. Our experts have helped form and continues to support many successful client implementation teams. Whether you're a single site company, or a global entity spanning many countries, we have the wisdom to listen to your needs and the experience needed offer practical recommendations.

Leverage Rather Than Lean

We like third party solutions, but don't need to lean on them. Standard Dynamics AX can address many requirements without burdening the solution with needless add-ons. We've been working with Dynamics AX, formerly known as Axapta, since version 1.0. This experience has allowed us to grow with the solution and has given us a chance to adapt to the subsequent updates by Microsoft. Our deep product knowledge has helped our clients leverage more of the standard solution, without the burden of managing unnecessary add-ons.

Deep Technical Skills

We are experienced in the design, development, delivery and maintenance of large globally distributed Dynamics AX code sets. Whether it's your team or ours, we can drive or at a minimum be there to help guide you. Our work has spanned nearly all of the modules and we have exceptional depth with projects, production, inventory and master planning. We are the perfect team to call when you're looking for a creative solution to a complex problem.

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"Thank you for sharing your incredible knowledge & expertise on the system. Looking forward to Monday."

**-Bill Hines, Lead Process Engineer,
Modern Group**

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