Clients First

B U S I N E S S   S O L U T I O N S

Our expertise in Manufacturing and Projects enables you to leverage our team as a trusted advisor within your industry. This approach helps drive revenue growth & improve productivity with a company you can rely on. You can depend on our varied customer references that maintain that we do what we say, keeping our focus on you, and your objectives.

PUTTING CLIENTS AND THEIR BUSINESS FIRST

Clients First & Dynamics AX

The Clients First AX practice is devoted to delivering the power of Microsoft Dynamics AX to Manufacturing, Supply Chain and MRO (maintenance, repair and overhaul) organizations across the globe. Clients First is staffed with industry experienced consultants that focus on specific functional or technical areas of Dynamics AX. With our specialized team approach we can provide any level of service desired from full service to heavy customer involvement with technical mentoring.

Clients First has deployed AX in eleven countries to date with multi-company, International & multi-language requirements.

In addition to supporting large manufacturers, MRO, and Professional Service firms we have developed software to enhance your Dynamics AX investment through apps and IP:

› Upick—high volume distribution for warehouses with 10 or more truckloads per day

› ProMRO—MRO solution embedded within Dynamics AX

› Sales Route CRM—Mobile app for traveling sales teams

"Clients First did a great job of setting our expectations of things we could or couldn't expect and things that would have to be worked out in the implementation process. I found Clients First to be very honorable, they did what they said they would do and when they would do it."

-Brian Adamik, CEO, Ram Aircraft

Vertical Expertise

› Discrete Manufacturing
  › ETO & MTO
  › Configurable Products
  › Heavy Equipment
› Maintenance, Repair and Overhaul (MRO)
  › Aviation
  › Industrial
› Process Manufacturing
  › Pet Products
  › Chemicals
› Professional Services
  › Engineering

Microsoft Partner
Gold Enterprise Resource Planning

ProMRO

PUTTING CLIENTS AND THEIR BUSINESS FIRST

Clients First Team Methodology

Our commitment to 'putting our clients first' begins in the sales process with our experienced sales team and product engineers. Our implementations are geared towards reducing our customer's costs for the best possible results. Our approach consists of two cost savings areas that also results in a **better quality implementation:**

› **Your Clients First Project Manager assigns your project's consulting team by functional area such as Finance, MRO, and Supply Chain**. This approach ensures an efficient project with the expertise needed for each area of your business.

› **More Client involvement and mentoring.** Clients First will provide any level of assistance you desire; however, we have found that our technical mentoring provides the greatest ROI and helps ensure our clients staff take more ownership of the solution and continued support.

These two simple concepts differentiate our project approach from our competitors and has the consistent net effect of producing better installations at a significantly reduced total installation cost.

Why Customers Choose Clients First

In addition to upholding our reputation for "putting our clients first," our offices on Minnesota and Texas are known for our vertical focus in Distribution, Manufacturing, and Maintenance, Repair and Overhaul (MRO). This gives our team extensive experience in the supply-chain industry and allows us to accurately assess client environments before moving forward. We're committed to your success. It's in our name, and in our nature.

› **Longevity and Expertise; 170+ years experience with Microsoft Dynamics AX.**

› **Exceptional customer references.**

› **Developed software for the MRO industry; ProMRO**

› **Refined Implementation Methodology; employee and customer portal for budget, timeline & issue/task tracking.**

› **Member & contributor of the AX User Group, Microsoft Partner Advantage Advisory Board 2014, VAR Stars and Accounting Today Top VAR for 10 Consecutive Years, Gold ERP Partner, EA Approved (Enterprise Agreement) & CSP (Cloud Service Provider)**